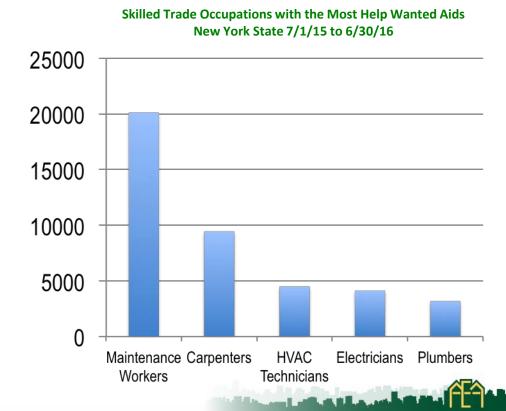
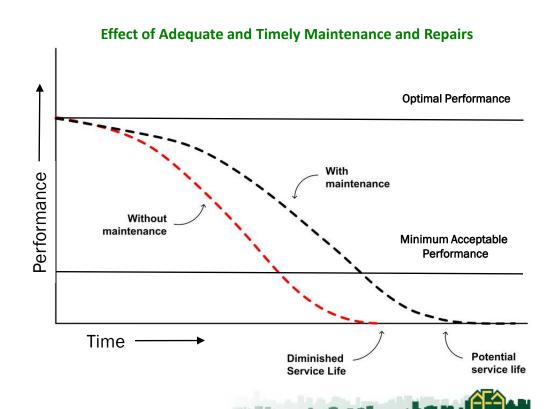
New York State Skilled Trade Gap

- Employers throughout New York State report they are facing labor shortages, as they attempt to hire skilled trade workers.
 - This is expected to worsen in the coming years due to retiring baby boomers (avg. construction worker age: 43), and the increasing demand for skilled labor (17% projected growth through 2024).
- We have an unique opportunity to help shape the construction workforce of tomorrow, and arm them with the knowledge skills and abilities needed to achieve the 80 X 50 target.



Building Operations and Maintenance

- Operations and maintenance has a profound impact on building energy consumption.
 - Building O&M staff make decisions daily, that directly affect the comfort and safety of residents and the building's energy use.
- Improving operations and maintenance strategies can a yield 5% - 20% reduction in energy use without significant capital improvement.



Building Operations and Maintenance

- In order to achieve and sustain optimal operational efficiency, the management structure must provide a framework for an integrated and holistic approach to building O&M.
- The variety of stakeholders involved in building operation must "buy-in" to this approach and provide the information and support needed to achieve success.
 - Empower the building operator by providing the tools and training needed to be successful.





Building Operator Training



Key Components of Successful Training Programs

- Developed and continually updated with industry stakeholder and subject matter expert feedback.
- Instructional delivery incorporating adult learning best practices.
- Third party certification.

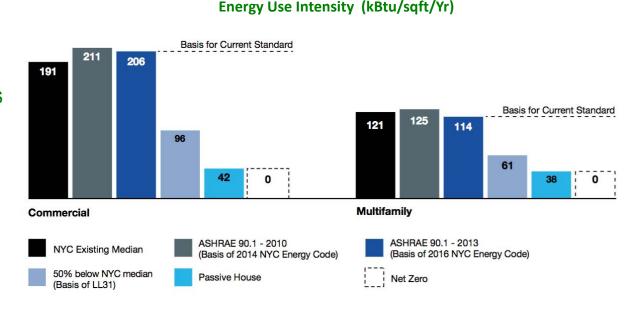


Deep Energy Retrofits

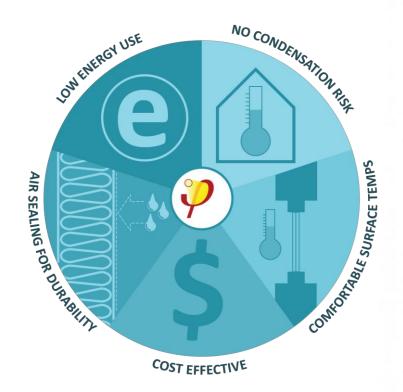
Deep energy retrofits can yield a 40% - 60% reduction in building energy consumption.

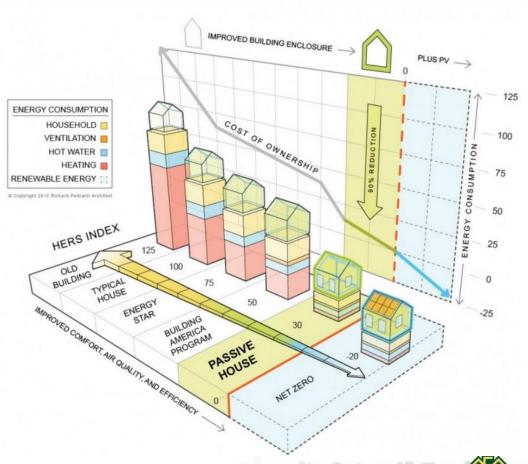
 For these retrofit strategies to be successful, a "fabric first" approach must be taken.

Implementing deep energy retrofits at scale will require significant education and training to prepare the industry for a paradigm shift.



Passive House





Passive House Deep Energy Retrofits











Passive House Tradesperson Training





Passive House Tradesperson Training

